

Intercultural Interviews

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Where are
you from?



How would you
explain to me where
your house is?

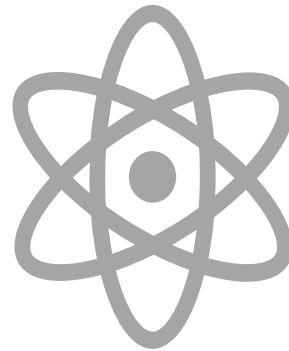
I go to [*Hometown*],
and then...?



The problem



Information gathering increasingly dependent on intercultural communication



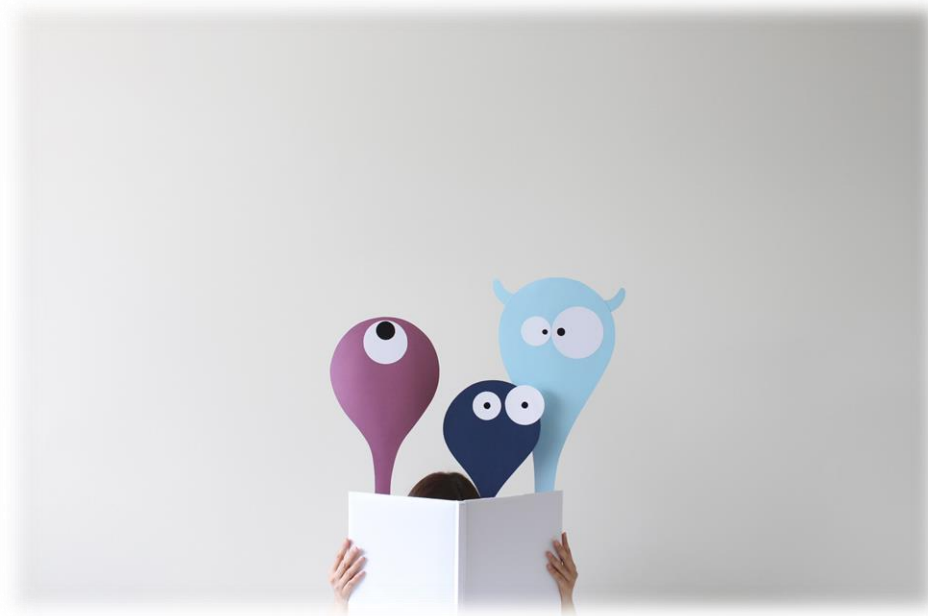
Little research beyond WEIRD population



Cultural effects on cognition and behavior

A definition of Culture

“The collective programming of the mind that distinguishes the members of one group or category of people from others”
(Hofstede, 2011)

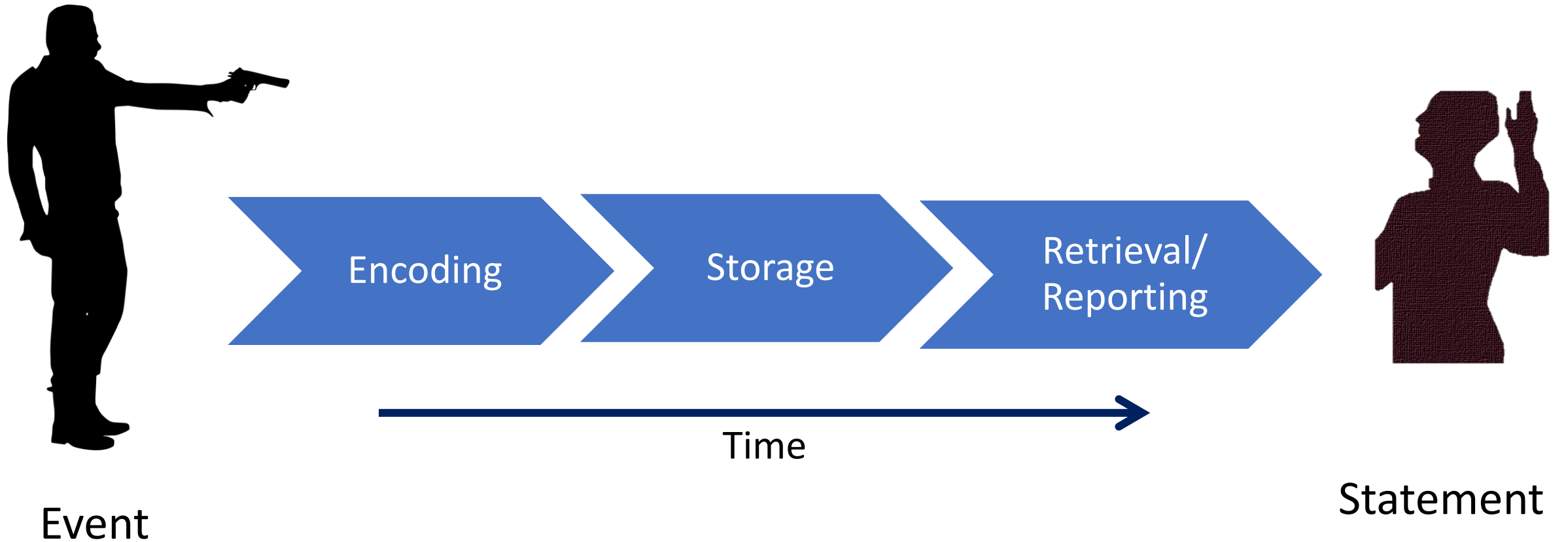


Cultural dimensions

Individualism vs. collectivism

Power distance

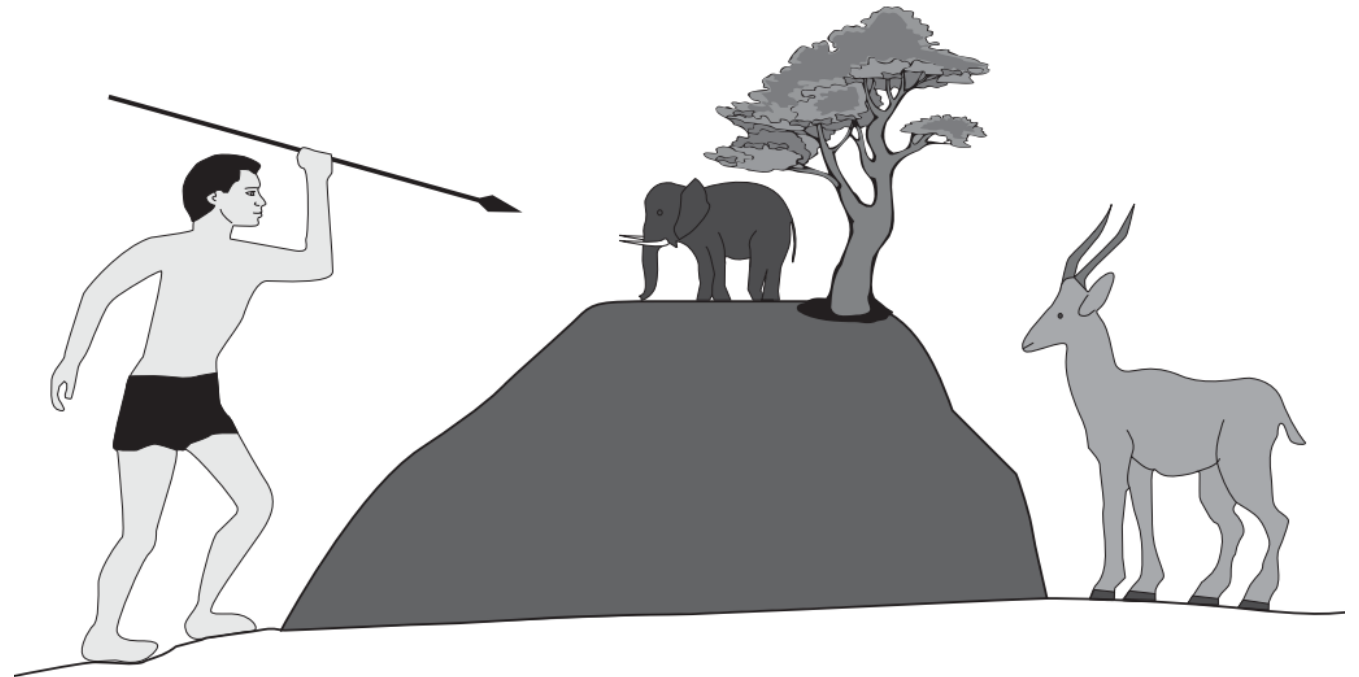
Culture and memory



Effects of culture on encoding and storage

Cultural differences in basic perception

- Perception of depth
- Field-dependency: attention to detail or context



Perception of faces

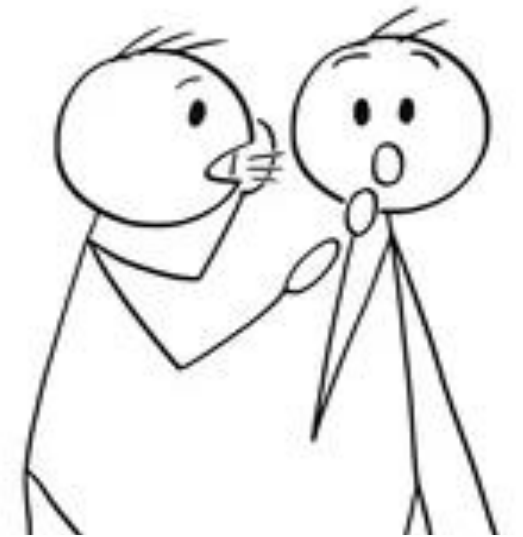
- In-group face recognition advantage
- Internal or external facial characteristics



(Chiroro et al., 2008)(Megreya & Bindemann, 2009)

Storage:
Contamination

Interdependent self-concept →
more susceptible to
misinformation?



(Anakwah et al., 2021) (Pettersson & Paterson, 2012)

Effects of culture on reporting

Quantity and accuracy of information

Individualistic cultures

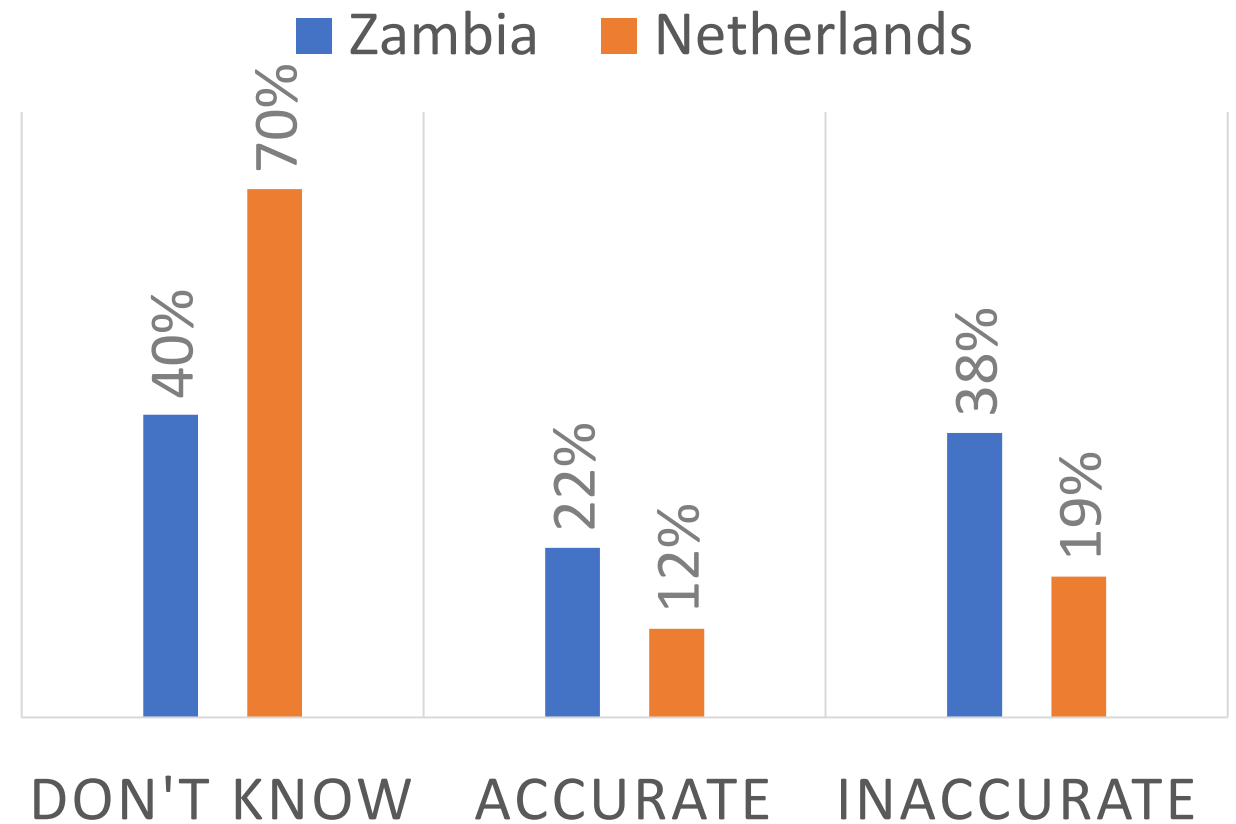
1. Longer, more specific
2. Focused on themselves
3. Own memory = own perception
4. More central details

Collectivistic cultures

1. Shorter, less specific
2. Focused on social identity
3. Own memory may include hearsay
4. More contextual information

Acquiescence & Suggestibility

- Collectivistic cultures more inclined to answer affirmingly
- More susceptible to suggestion



(de Bruïne, Vredeveltdt, & van Koppen, 2018)

(Rooze, de Bruïne, & Van Veldhuizen, in preparation)

Rapport and disclosure

Cultural differences in:



Talking about
emotions and
sensitive information

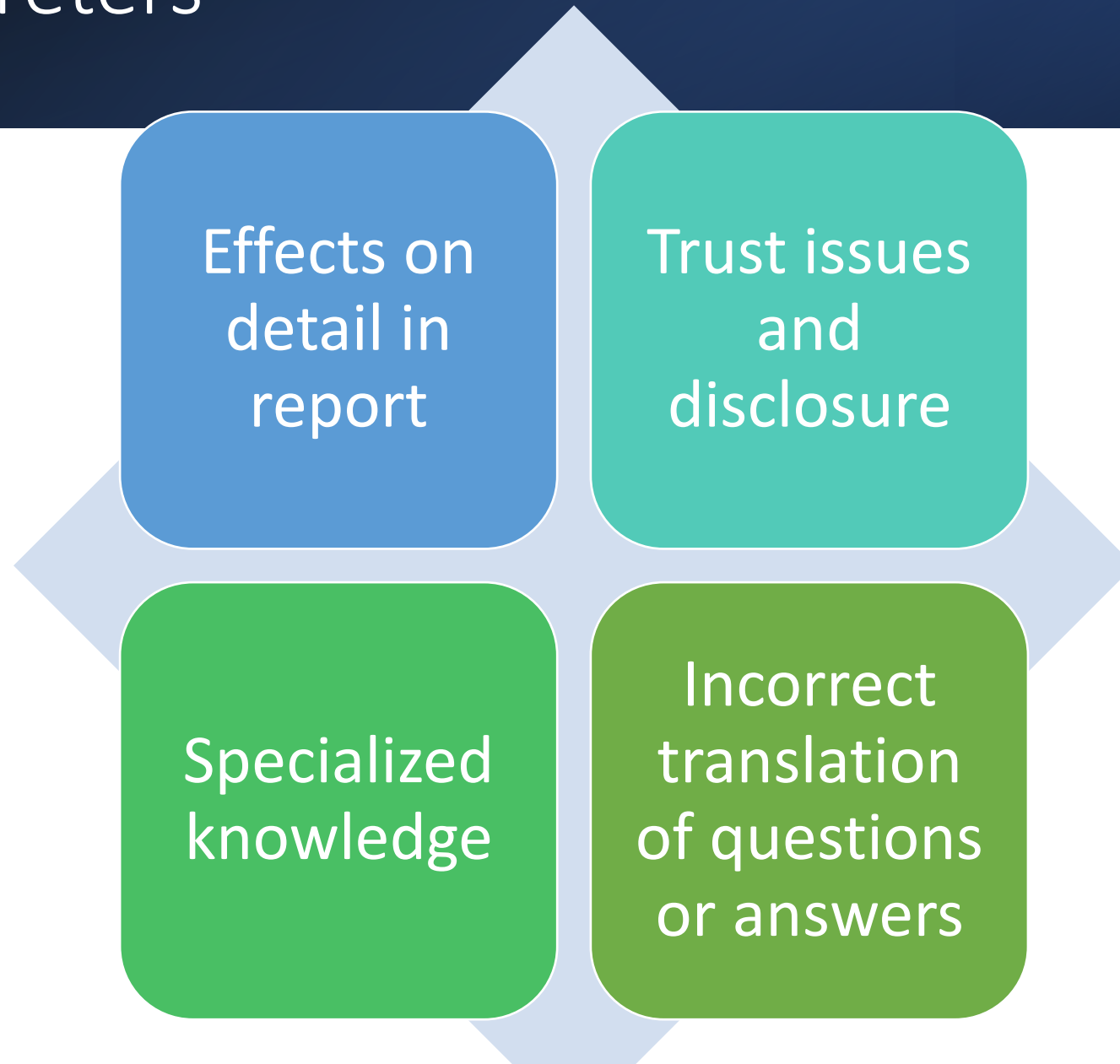


Effectiveness of
rapport building
techniques

Related to Power Distance and Collectivism

(Abbe & Brandon, 2014)
(Goodman-Delahunty & Howes, 2016)
(Hope et al., 2022)
(Ng et al., 2023)

Interpreters



(Evans, Shaffer, & Walsh, 2019)

(Selim et al., 2022)

(Goodman-Delahunty & Howes, 2019)

Implications and food for thought

RESEARCH

Generate knowledge

- Cultural dimensions useful?

TRAINING

Promote intercultural competence

- Cognitive, affective and behavioral



Thank you!

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